

AUTONOMY

Salesforce Application Pack - Business Overview

Autonomy capabilities for Salesforce-centered customer and revenue operations.

Sirvisetti - Autonomize Your Business

Connect. Automate. Autonomize.

Why Salesforce customers care

Expose customer and revenue outcomes without exposing application mechanics.

- 01 Salesforce remains the system of record for accounts, opportunities, cases and related customer data.
- 02 Users and agents can ask for business outcomes without knowing object, API or org mechanics.
- 03 Autonomy applies identity, policy, Salesforce org/environment resolution and evidence before execution.

Representative business areas

Initial planning areas for Salesforce coverage.

Accounts

Customer and account inquiry.

Contacts

Relationship and contact lookup.

Opportunities

Pipeline and revenue operations.

Cases

Service requests and customer issues.

Quotes / orders

Handoff to order and fulfillment processes.

Reporting

Customer and revenue summaries.

Example: Show open opportunities

Business intent becomes governed Salesforce action.



Value story

Salesforce remains the system of record. Autonomy becomes the system of action.

01

Simplify customer and revenue work for business users and agents.

02

Apply governance consistently across Salesforce environments.

03

Separate business capability from Salesforce-specific implementation details.

04

Expand coverage through Salesforce Application Pack versions.

Ready to autonomize your business?

Talk to Sirvisetti about one meaningful business capability.

contact@sirvisetti.com